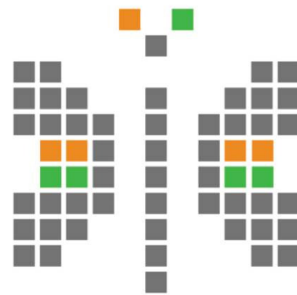


## Expression of Interest (EoI)

### Invitation for Expression of Interest for Implementation of Smart Health Solutions in Jabalpur



**Smart City**  
MISSION TRANSFORM-NATION

Jabalpur Smart City Limited (JSCL)  
Madhya Pradesh

The information contained in this Expression of Interest (EOI) or subsequently provided to Applicants, whether verbally or in documentary or any other form by or on behalf of the Jabalpur Smart City Limited ("the Authority") or any of its employees or advisers, shall be considered confidential and not to be reproduced / transmitted / adopted / displayed for any purpose whatsoever.

This EOI is one of the steps in the process of selection of an entity for the project of implementation of Smart Health solutions in Jabalpur City.

This EOI is not an agreement or an offer by the Authority to the Applicants or any other person. The purpose of this EOI is to provide interested parties with information that may be useful to them in the formulation of their Proposals pursuant to a specific Request For Proposal (RFP).

This EOI includes statements, which reflect various assumptions and assessments arrived at by the Authority in relation to the Project. It is not possible for the Authority, its employees or advisers to consider the objectives, technical expertise and particular needs of each Applicant who reads or uses this EOI. The assumptions, assessments, statements and information contained in this EOI, may not be complete, accurate, adequate or correct. Each Applicant should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments and information contained in this EOI. The information provided in this EOI is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Authority accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein.

The Authority, its employees and advisers make no representation or warranty and shall have no liability to any person including any Applicant under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this EOI or otherwise, including the accuracy, adequacy, correctness, reliability or completeness of the EOI and any assessment, assumption, statement or information contained therein or deemed to form part of this EOI or arising in anyway in this subject.

The Authority, might in its absolute discretion, update, amend or supplement any information, objective, assessment or assumption contained in this EOI. The issue of this EOI does not imply that the Authority is bound to select an Applicant for the project and the Authority reserves the right to terminate the process at any time without assigning any reasons whatsoever. The Applicant shall bear all its costs associated with or relating to the participation in this process regardless of the conduct or outcome of the process.

## Invitation for Proposal

Jabalpur Smart City Ltd (JSCL), having its Corporate Office at Manas Bhavan, Near Old bus stand Jabalpur, invites responses to this Invitation for Expression of Interest ("Eoi") from interested and eligible agencies for implementation of Smart Health projects in Jabalpur Smart City.

Interested agency is advised to study this Invitation for Eoi document carefully before submitting their proposals in response to the EOI document. Submission of a proposal in response to this Eoi shall be deemed to have been done after careful study and examination of this document with full understanding of its terms, conditions and implications

Interested agencies can download the Invitation for Eoi document from the website URL as mentioned in Schedule of Eoi. Any subsequent clarifications will be made available on the website.

## ***Table of contents***

Invitation for Proposal	3
1 Introduction	5
2 Schedule of EoI	6
3 Background Information	6
3.1 Basic Information	6
3.2 About Jabalpur	6
3.3 About Jabalpur Smart City Limited (JSCL)	7
3.4 Project Objectives	7
3.5 Project Description	7
3.6 The agencies are also expected to proposed comprehensive and specific solutions as per their areas of expertise. Minimum Pre-Qualification Criteria	9
4 Evaluation of EoI	10
4.1 Technical Presentation and Proof of Concept/Client Visit	10
5 Annexure	11
5.1 Particulars of the Agencies	11
5.2 Company Profile	12
5.3 Documents to establish legal entity	12
5.3.1 Certificate of Incorporation	12
5.3.2 Articles and Memorandum of Association	12
5.3.3 Audited balance sheet for the last three years (If applicable)	12
5.3.4 Self-Declaration for non-blacklisting	12

## **1      *Introduction***

- a) Jabalpur Smart City Ltd (JSCL) is considering the appointment of private entities to implement IT based Health solution-Smart HealthSolutions for Smart City Project in an efficient and effective manner.
- b) The sole objective of this document is to solicit Expression of Interest (EOI) from eligible entities.
- c) A separate Request for Proposal (RFP) would be issued post the EOI for implementation of Smart-Health project in all the related healthcare institutions in phased manner.
- d) Agency is advised to study this Eoi document carefully before submitting their proposals in response to this tender. Submission of a proposal in response to this tender shall be deemed to have been done after careful study and examination of this document with full understanding of its terms, conditions and implications. Failure to furnish all information required as mentioned in the Eoi documents or submission of a proposal not substantially responsive to the Eoi documents in every respect will be at the Concessioner's risk and may result in rejection of the proposal.
- e) This invitation and evaluation process thereafter does not automatically qualify participating agencies to receive RFP. JSCL reserves the right to define the requirements and issue RFP/s as may be deemed necessary.

## 2 Schedule of EoI

c	Information	Details
1.	Name of Work	EoI for Selection of Agencies for Implementing Smart Health solution for Smart City Projects in Jabalpur.
2.	EoI No. and Date	As per NIT
3.	Last date for submission of Soft Copy	25-03-2017, through online mode <a href="mailto:ictpmu@jscljabalpur.org">ictpmu@jscljabalpur.org</a> & <a href="mailto:ceojscl@mpurban.gov.in">ceojscl@mpurban.gov.in</a> Only till 05:30 PM
4.	Technical Presentation based on EoI submission	Details of time and venue will be communicated via email those will participate in EOI.

## 3 Background Information

### 3.1 Basic Information

The sole objective of this document is to solicit Expression of Interest (EOI) from eligible entities. A Separate Request for Proposal (RFP) would be issued post the EOI for Smart Health.

### 3.2 About Jabalpur

Jabalpur is a Tier 2 City in State of Madhya Pradesh. It is the third largest urban agglomeration in MP and 37th largest urban agglomeration in India. Jabalpur Smart City Proposal (SCP) has been selected to implement the Area-Based Development (ABD) and Pan-city proposals by Government of India (GoI) under Smart City Mission (SCM), wherein 98 cities in India competed for first 20 positions. Jabalpur acquired 7th position in this National Challenge. The Jabalpur SCP proposes several ICT based smart solutions in ABD and across pan-city providing various smart features/ infrastructure in line with the SCM guidelines.

As per provisional reports of Census India, population of Jabalpur in 2011 was 1,055,525; of which male and female were 545,510 and 510,015 respectively. The current total population of Jabalpur is approximately about 14 lakhs.

For the purpose of implementing the Smart Cities project, Jabalpur Smart City Limited (the “Authority” or “JSCL”), a Special Purpose Vehicle (SPV) has been established as a public limited company under the Indian Companies Act 2013. JSCL has received funds from Government of India and Government of Madhya Pradesh (GoMP) for the development of smart city in Jabalpur and intends to invite the technical and financial proposals from the interested eligible agencies, to provide the consultancy services, for supporting client in developing and implementing the ICT based projects for smart solutions for pan-city and ABD proposals.

Jabalpur Smart City Vision is, “Transforming Jabalpur into a vibrant regional economic and cultural hub through inclusive urban regeneration, to act as a magnet for investment and new opportunities for the youth.”

### **3.3 About Jabalpur Smart City Limited (JSCL)**

In line with the guidelines issued by Ministry of Urban Development (MoUD)/ Government of India (GoI) Government of Madhya Pradesh has created a Special Purpose Vehicle (SPV) Jabalpur Smart City Ltd (JSCL) for implementing the Smart City mission at the city level.

JSCL will plan, appraise, approve, release funds, implement, manage, operate, monitor and evaluate the Smart City development projects. JSCL is headed by a full time CEO and have nominees of Central Government, State Government and ULB on its Board.

The key functions and responsibilities of JSCL are to;

- i. Approve and sanction the projects including their technical appraisal
- ii. Take measures to comply with the requirements of MoUD with respect to the implementation of the Smart Cities programme
- iii. Undertake review of activities of the Mission including budget, implementation of projects, etc and co-ordination with other missions / schemes and activities of various ministries

### **3.4 Project Objectives**

The primary objective of the project is to make available a comprehensive healthcare in public health facilities based on ICT interventions. This will ensure that a minimum set of diagnostics appropriate to the level of care are available to the citizens. The project should also reduce high out of pocket expenditure incurred by patients for diagnostics and consultation. This can be achieved by converging various government schemes.

### **3.5 Project Description**

JSCL wishes to explore various solutions, which can be implemented as part of Smart City projects aiming towards an affordable, reliable Smart Healthcare for the citizens of Jabalpur. This may include various initiatives including, but not limited to implementing a web portal and a mobile application that helps medical practitioners deliver medical services to patients, the citizens / patients to know and benefit from various government schemes. Ministry of Urban Development, Government of India has also published a Strategy for Smart Health document and agencies are expected to refer to the same and propose solutions to JSCL in line with overall guidance. Interested agencies are also expected to familiarise themselves with various health sector programs/schemes of Government of Madhya Pradesh and incorporate same in their proposal with an objective of maximizing benefits to the citizens. This can be achieved through various ways. An indicative few are listed below:

- Citizens / patients should be able to search for various government schemes and register themselves for those schemes.
- Citizens / patients should be able to search for various healthcare units in district and cities/ town that provide specific medical care.
- Medical practitioners should be able to register themselves to provide consultation to patients via app or on web portal. Consultation communication can be via sms
- Citizens / patients should be able to search for a particular physician and fix an appointment with the physician.
- Citizens / patients should be able to search for various diagnostic centers that provide various services in addition to Free Diagnostics Service Initiative (FDSI) under a hub-and-spoke model and also fix an appointment with them. Rate card, pre-test requirements and contact details should also be provided by diagnostic centres.
- Citizens / patients should be able to search for various pharmacies and their operational timings. If there are offers on any of the products that should be also details. 24x7 Pharmacy information should also be available. A provision can be for online shopping of medicines based on medical practitioner's prescription.
- Establish a mechanism for distribution of free medicines from Pradhan Mantri Jan Aushadhi Yojana (PMJAY) scheme of Department of Pharmaceuticals, Ministry of Chemicals and Fertilizers to citizens / patients.
- Government / or any other authorized organization should be able to communicate with the citizens about their various schemes and camps organized by them for citizens
- Government should be able to broadcast various messages to citizen as and when required.
- Effective grievance redressal mechanisms to enforce assurance and IEC/BCC to generate community awareness to ensure that there is no denial of care with respect to the basic package of services in the facilities.

Smart Health Solution will be integrate on existing app of JSCL (One App for all).

The project is envisioned to be implemented business model, with no or minimum cost to JSCL.



### 3.6 Minimum Pre-Qualification Criteria

The agencies are also expected to propose comprehensive and specific solutions as per their areas of expertise.

#		Prequalification Requirement	Supporting Documents to be attached
1.	<b>Legal Entity</b>	The agency should be - Registered in India under companies Act 1956 or a firm registered under the Partnership Act 1932 or Limited Liability Act 2008	- Certificate of Registration as Company or Firm registered in India - PAN Certificate  (in case of Consortium relevant certificates will be required for both the partners)
2.	<b>Financial: Turnover from IT/ IT-Medical/Medical Services</b>	Average Annual Turnover of the Agency from IT/ IT-Medical/Medical Services during the last financial year, i.e., 2015-2016 (as per the last published audited balance sheets), should be at least Rs.20 lakhs	<ul style="list-style-type: none"> <li>Audited balance sheet for the last year</li> </ul>
3.	<b>Presence in India</b>	The Agency should be present in India for the last 1 year carrying out business in India.	<ul style="list-style-type: none"> <li>Certificate of Incorporation</li> </ul>
4.	<b>Blacklisting</b>	The agency should not have been black listed or conflict of activities by any State Government, Central Government or any other Public Sector undertaking or a Corporation or any other Autonomous Organization of Central or State Government for breach of Contractual Conditions as on bid calling date. Self-Certificate declaring that the agency is not black listed to be enclosed.	Self-Declaration (duly signed by the authorized signatory).  (in case of Consortium relevant certificates will be required for all the partners)

## **4      *Evaluation of Expression of Interest***

The Eol will be evaluated basis the qualification criteria as mentioned in the section 4.2, various details sought as per section 7, technical presentation and Proof of Concept as mentioned in the section 5.1

### **4.1    *Technical Presentation and Proof of Concept/Client Visit***

The Concessioner need to give a detailed technical presentation to JSCL covering the following;

- Details on technical solution envisaged in the project
- Indicative approach to be adopted
- Suggest, with proper justification, the various revenue modes which can be part of the EOI. JSCL will consider these suggestions while evaluating the Eol.

Post the technical presentation the Agency has to show such-type of application in running condition.

- The Agency has to demonstrate the solution as per following;
  - At least 1App or websitefor IT enabled system of Health solution.
  - Interface with each other on a common communication platform
  - The demonstration/presentation should provide a representative solution to integrate various aspects of the project as per the scope

## 5 Annexure

### 5.1 Particulars of the Agency

#	Information Sought	Details to be Furnished
1.	Name and address of the bidding Company	
2.	Participations as	
3.	Incorporation status of the firm (public limited/private limited, etc.)	
4.	Year of Establishment	
5.	Date of registration	
6.	ROC Reference No.	
7.	Details of company registration	
8.	Details of registration with appropriate authorities for service tax	
9.	Turnover in the last 1 years	<ul style="list-style-type: none"> <li>2015-16</li> </ul>
10.	Name, Address, email, Phone nos. and Mobile Number of Contact Person	

## **5.2 Company Profile**

A brief company profile covering the following aspects;

- A brief description of the Company's organization and an outline of recent experience on assignment of similar nature
- Understanding of the project
- Type of resources and their expertise that should be deployed on such type of projects

In case of Consortium, all members of the Consortium need to provide the details

- Understanding of the project
- Role and responsibilities of each consortium member in the project

## **5.3 Documents to establish legal entity**

### **5.3.1 Certificate of Incorporation**

### **5.3.2 Articles and Memorandum of Association**

### **5.3.3 Audited balance sheet for the last three years (If applicable)**

### **5.3.4 Self-Declaration for non-blacklisting**