

Pre –Bid Clarification

Of

“engagement of Agency for installation and Operation of Public Bicycle Sharing System in Jabalpur”

JSCL/2018/622/ADM/132 dated 11.07.2018

Date of Pre-Bid meeting :- 18/07/2018

Applicant: Hearo Youon Pvt. Ltd.

S.No.	Point/Section	Reference from RFP	Observation/Query	Response From JSCL
1.	Point No. 1.3 b, and Point No. 5.1	The operations contract will be issued to two service providers for a period of 3 years.	1. How will the area be divided in two service providers? 2. Does it mean that 1 operator will put up 50% of the project i.e. 500 cycles and 50 stations? 3. we find multiple issues from operation and user point of view, hence we suggest to keep 1 service provider for complete system.	1. The final decision on the area division will be taken by JSCL based on the list of locations proposed/submitted by selected service providers. 2. Yes 3. No Change – The condition set forth in the RFP holds true
2.	Point No. 3	The service contract will be granted for a period of 3 years.	Owing to huge fixed cost in stations and technology, we request the tenure to be extended to 6 years.	Changed to – The Service contract will be granted for a period of 3 years with the possibility of extension of another 3 years (3+3=total 6 years) if JSCL is satisfied with the service provided by the service provider.
3.	Point No. 3.8, Subscription fees	Members are granted with the benefit of unlimited number of cycle hires of the trip lengths half an hour or lesser during the time of their membership.	It needs to be explicitly mentioned that what happens when a rider exceeds limit of half an hour during membership. Normally, if the user exceeds limit of 30 minutes per ride, he shall be charged as per user fees slab for the	The users (members) after exceeding time limit of 30 minutes shall be charged as per the fare mentioned in table under the section 3 on 'User Charges' of Clause 3.8 i.e.

4.	Point No. 4.2, Sl. No. 6	One panel of 6ft*6ft for Advertisement at each station	36 Sq ft advertising space per station is too low. It will also look very awkward aesthetically as the backdrop for each 10 cycle station will be 30X8 ft i.e. 240 Sq ft. At least half of this ie 120 sq ft should be allowed for advertising.	No Change – The condition set forth in the RFP holds true. The remaining space at the station (backdrop/panels) are to be used for user information display.
5.	Point No. 8.6.4	The lead firm shall have a minimum stake of 51% in the consortium/joint venture.	Lead partner may be mandated to maintain majority shareholding throughout the tenure, but it doesn't necessarily have to be minimum 51%. We are a publicly listed company and are not in the position to ascertain such clause throughout the tenure of the project.	Changed to – It is mandatory for the Lead partner in the consortium /joint venture to maintain majority shareholding throughout the tenure of the project.
6.		Last Date of Physical Bid Submission – 27/07/2018 Before 17:30 Hrs	Also, as we want to apply as a consortium with an international partner, it will be difficult for us to meet the submission deadline as the documents required shall not reach us in this time. Hence we request to extend the submission deadline by 15 days so that we can apply to this RFP.	Revised: The key dates for the tender is extended. Please refer corrigendum no 1.



